

## References & Previous Experiences

### Micro-Living

- Technical due diligence for a serviced apartment project & student dormitory in Krakow in collaboration with a technical service provider (ongoing from June 2019)
- Transaction advice and advice on the conclusion of a purchase contract of a project development contract for a serviced apartment project & student dormitory in Poznan, total investment volume approx. € 23 million (ongoing from February 2019)
- Technical due diligence for a serviced apartment project & student dormitory in Poznan, total investment volume approx. € 23 million in collaboration with a technical service provider (December 2018 / February 2019)
- Transaction advice and advice on the conclusion of a project development contract for the project development of a student dormitory in Gdansk, total investment volume approx. € 19 million (August - November 2018)
- Technical due diligence for a student dormitory in Gdansk, total investment volume approx. 19 million € in collaboration with a technical service provider (August / September 2018)
- Estimation of the operating costs for a project student dormitory in Gdansk, total investment volume approx. 19 Mio. € (August / September 2018)
- "Student Housing in Poland - 2018 Market Overview", Market Analysis for a Student Dormitory Operator (July / August 2018)
- Transaction consultancy / technical due diligence and evaluation of the project partner for a student dormitory project in Krakow, total investment volume approx. 55 million € in collaboration with a technical service provider (April / May 2018)
- Transaction consulting and estimation of the operating costs for a student dormitory project & serviced apartments in Krakow, Poland, total investment volume approx. 15 Mio. € (March / April 2018)

- Advice on the acquisition / transaction for the forward purchase of a residential construction project in Warsaw Wola, total investment approx. € 28 million (October 2017 to March 2018)
- Transaction consulting for the purchase of a micro-apartment project in Warsaw Powisle, total transaction volume approx. 8 Mio. € (existing building without refurbishment), (September 2017 - December 2017)
- Advice on the acquisition / transaction of a residential development project in the centre of Warsaw, total investment € 50 million (October 2016 to June 2017)
- Monitoring and consulting in the context of a forward purchase of a serviced apartment project in Munich (July 2017 to January 2018)
- Analysis of the contract for the forward purchase of a serviced apartment project in Vienna as the basis for project monitoring (October / November 2017)
- Development of a construction manual 'Serviced Apartments' for a serviced apartment project developer in cooperation with a technical service provider (April to October 2017)
- Advice on technical and economic due diligence for various property acquisitions of potential serviced apartment projects in Berlin, Düsseldorf, Cologne, Fuerth, Nuremberg and Stuttgart, among others – transaction volumes 2 to 10 million € (2016 / 2017)
- Serviced Apartments as a growth market - strategic consulting in the conception and operational support of controlling modules for Serviced Apartment projects in Munich, Frankfurt, Zurich and Vienna as well as organizational development in the project development business segment (December 2015 to March 2017)
- Client representation for the conversion of an office building into a serviced apartment project in Munich, total investment approx. € 4.6 million (November 2014 to January 2017)
- Client representation for the conversion of a residential building into a serviced apartment project and the refurbishment of the garden house in Frankfurt, total investment volume approx. € 5.0 million (November 2014 to January 2017)